

Company Presentation

**Dedication
to Innovation**





Our company

After a long and successful presence in the field of packaging, we have accumulated a lot of experience and know-how in a number of food applications.

Our goal is to create meaningful and long-term partnerships with our customers characterized by honesty, comprehensive services, innovative products and financially competitive and reliable solutions.

Our Values

We frame our corporate environment with relationships of trust and honesty, promoting a family atmosphere. We take real interest in the welfare and well-being of our executives, with constant help and support. We build interpersonal relationships and support solidarity in our communication. A point of reference for our corporate culture is the people who make it up and the values they stand for, because without them Kapelis Packaging could not have the corresponding success. We aim for continuous development and progress, spiritual and financial, for each member of our family.



Our company believes in long-term and mutually beneficial partnerships, both with its suppliers and customers. For more than three decades, we have managed to build an environment of trust and close ties, therefore better communication and faster service.

A separate chapter in our values is transparency and financial consistency. Having been awarded for four consecutive years (2019, 2020, 2021, 2022) as “Diamond of the Greek Economy”, we faithfully serve a healthy, clean and fair financial plan



Our company’s highly trained scientific staff is by your side every step of the way, ensuring that the solutions offered meet the required specifications in the best possible way, with certified materials and reliable packaging machinery for each application.

Corporate Social responsibility

Our company believes in and actively strives for a collective improvement. The company's philosophy is to help, cooperate and be honest. We aim at an overall development of the Greek market and society, the empowerment of all and not isolation of our company from its environment.

Our People

We encourage actions aimed at developing our people. We invest in training programs and seminars in order to evolve and develop, cultivating a team climate of improvement.

- We cooperate with Higher Education Institutions for the realization of practical training for degree students.
- We support young people who have finished their studies but do not have previous work experience.



Our environment

We actively try to help activities aimed at better sustainability of our environment. We cooperate with **HRUC** (Hellenic Recycling Utilization Company), **Packaging Recycling S.A.**, **HRO** (Hellenic Recycling Organization) and **AFIS** (Battery recycling company).

We continue to avoid unnecessary printing, as saving paper has been inextricably linked to the company's ethical code for the past decade.
"Think before you print!"

We actively care for and protect the environment in which we operate. We invest in a chartered accountant in order to promote transparency, cultivate a code of ethics and contribute in various social programs to strengthen our society.

We have already reduced and continue to reduce our energy footprint. We have invested in Renewable Energy Sources by installing photovoltaics, covering the energy needs of our first building, while the installation of photovoltaics is also underway in our new building. We use electric clarks, we have set an upper temperature limit in winter & minimum in summer in air conditioning, any purchase of office equipment is made with energy efficiency as a criterion, we have completed the replacement of all lamps with LED lamps and LED lamps with motion detector, watering of the lawn, trees and plants is done automatically, with the aim of reducing carbon dioxide (CO₂) emissions.

Finally, we received 3 important distinctions at the Green Awards 2022 ceremony, winning among others the top title “Brand of the Year 2022”.



Our social contribution

The company is an official supporter of the **Food Bank**, we offer part of our income supporting **SOS Children's Villages**, **Doctors Without Borders** and **The Smile of the Child**. In addition, plastic caps are collected, which are offered to the **Panhellenic Association of Paraplegics**, for purchases of wheelchairs for the disabled.



Our Premises

Permanent machinery & materials exhibition

Our company aims for a complete experience for its customers. With the aim of the ultimate service, we created a permanent exhibition of **500 sq.m.** A room full of packaging materials and machinery. Every type of packaging and every possible idea that can evolve your product is in our space. During your visit, our machines will be in full operation for you to do the necessary tests. Our entire range of materials will also be available for real testing. A permanent exhibition for our customers, a real RnD room to take your product to the next level.





Storage room

We have modern storage areas with a total area of **8,000 sq.m.** with a disinfection system, automatic fire extinguishing equipment and ideal storage temperatures, while special care is taken in storage of films. The large premises allow us to keep stock in many codes and therefore be flexible to any error, mishap or need of your production. Also, our long-standing and consistent presence in the industry, allows us to have a variety of products in stock, as a result of which we are particularly fast in our deliveries.

Certifications

Kapelis Packaging is certified according to the standard **ISO 22000: 2018** suitable for the food industry.

Based on this, but also because of its more general policy, the company cooperates only with selected suppliers that have certified products and proven reliability, as well as high quality. In this way our customers know they are getting materials suitable for contact with foods that give safety and added value to their product.



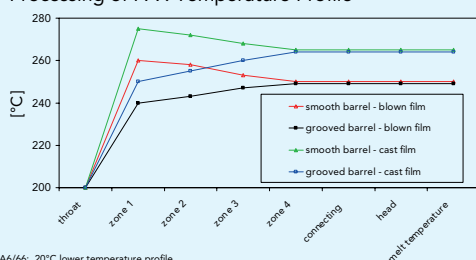
RnD & QC Department

Staffed with highly trained scientists (Chemical Engineers, Materials Science Engineers, etc.), the RnD Department constantly monitors Greek and international food packaging legislation, regularly carries out checks on the validity of supplier and material certifications as well as random sampling tests, ensuring that the principles of the ISO 22.000:2018 standard are adhered to. In addition, based on market needs and public appreciation for more environment -friendly materials, the department contacts new suppliers and collects all the necessary information



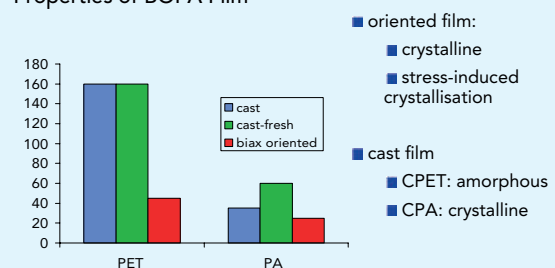
(costs, certificates, technical characteristics, samples, etc.) in order to include new packaging materials in the company's range, and also provides full consultation to customers regarding their specific packaging applications. With constant visits to international exhibitions and supplier factories, the department is well informed and can provide information on international developments in packaging, both to the rest of the company's departments and to its partners.

Processing of PA : Temperature Profile



PA6/66: 20°C lower temperature profile
examples for typical temperature profile

Properties of BOPA Film



OTR (0% rh) of 25µm film, cast / cast-dry as moulded /biaxially oriented

After Sales Service



Kapelis Packaging provides a set of professional services to its customers to fully meet their requirements, from first contact and installation to machine training and after sales service.

Our technicians possess many years of experience in packaging machines. They participate in continuous training activities both in Greece and abroad, while they are certified by the cooperating manufacturing companies for maintenance and installation of packaging machinery that we offer.



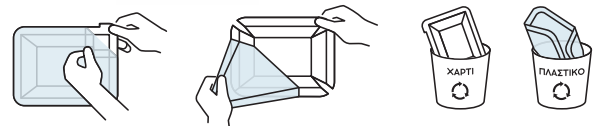
Maintenance and Spare Parts

The company strives to provide immediate and effective solutions, offering comprehensive maintenance contracts that ensure regular checks and proper operation of each machine. A large stock of spare parts is available in order to repair and restore any breakdown immediately, effectively reducing any lost production time.



Domestic Production Halopack Ecological Trays

- The world's leading "air tight" paper trays with a high gas barrier to preserve and/or extend the shelf life of food packaged in a modified gas atmosphere.
- Manufactured to six (6) specifications internationally registered patents.
- From renewable or already recycled up to 90% cardboard, with a plastic coating customized without glue and additives.
- They are fully recyclable: The removable thin inner layer can be easily separated from the cardboard after final use, allowing separate collection of cardboard and plastic for recycling.
- They limit the use of plastic up to 90% per tray (less plastic).



- They are produced in Greece, by Kapelis Packaging, in a clean room, with high-spec refrigeration units to maintain stable temperature and humidity conditions 24/7 and HEPA filters, similar to sterile areas of health care units (ICU).
- The company has started a certification process for the production of the environmentally friendly Halopack trays, according to BRC, the highest certification of hygiene and safety of premises and processes related to the production of materials in direct contact with food.



Production of Eco-Friendly Octagonal Trays Octabio

These trays are made from virgin white paperboard of high chemical and microbiological purity, ensuring even safer direct contact with food. A polyester (PET) coating is applied to the paperboard via **extrusion coating (spraying), without the use of glue or solvents**. This material combination guarantees **certified suitability** for contact with dry, aqueous, acidic, fatty foods, and foods containing alcohol. The trays are free from heavy metals, chlorinated by-products, and other harmful substances, as well as genetically modified organisms (GMO-free).



octabio®



Naturally, full compliance with both European (EU) and U.S. (FDA) regulations is ensured, along with adherence to Good Manufacturing Practice (GMP) protocols



In addition to the above advantages related to the material composition, Octabio trays offer a range of further benefits, such as:



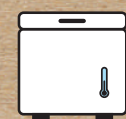
Microwave
reheating



Reheating in an
Air Fryer



Baking in a conventional
fan-assisted oven

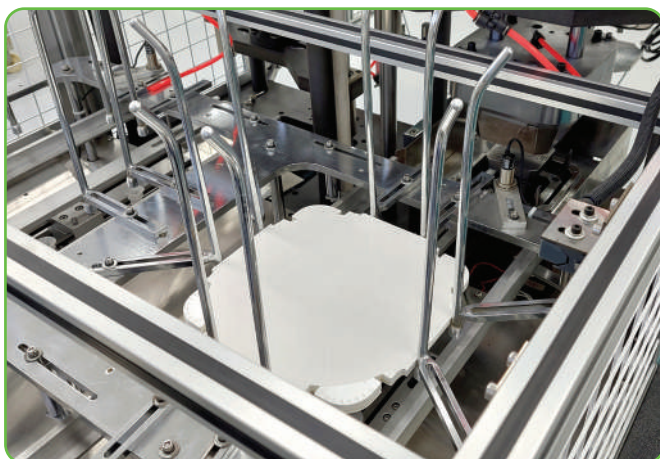
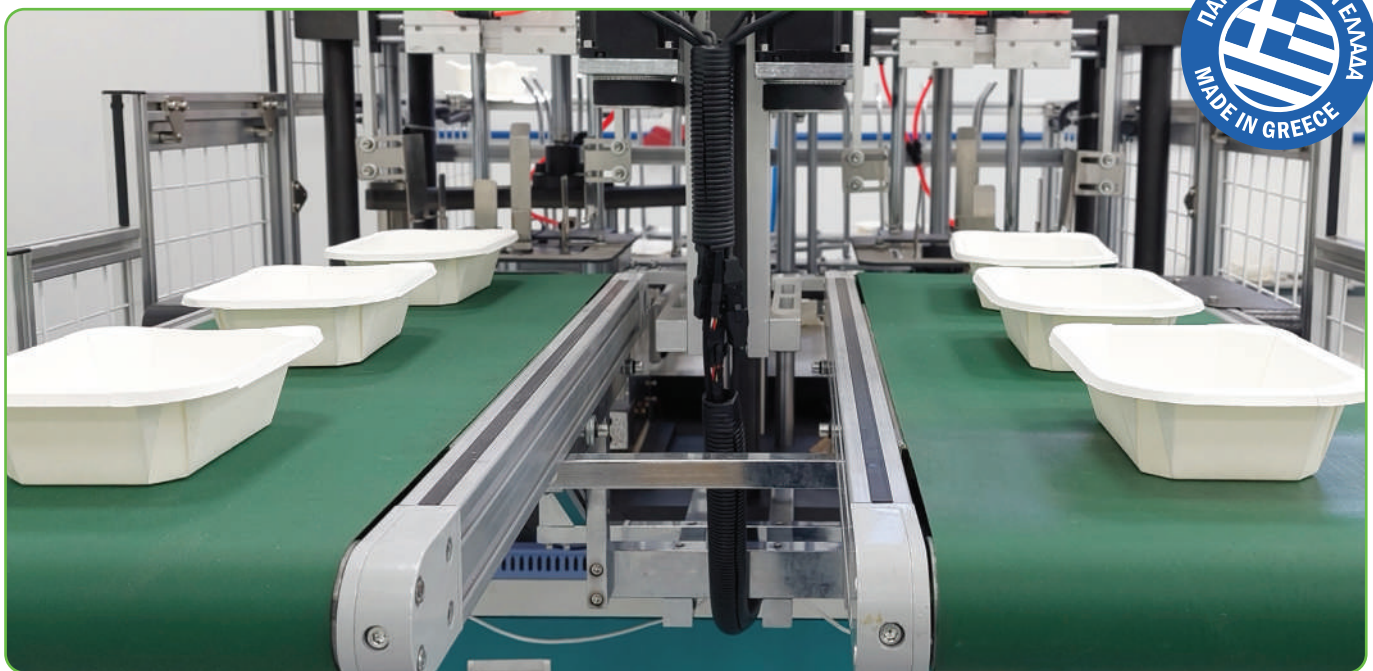


Refrigeration
and freezing

- Suitable for **hot-filling**
- Reduced permeability to oxygen, carbon dioxide, and odors/aromas, as well as lower susceptibility to degradation caused by microorganisms commonly found in food
- Can be closed with either a plastic or suitable paper lid
- Can be sealed with appropriate film using a compatible sealing machine
- The outer surface can be printed using food-safe, heat-resistant inks, with print coverage up to 100%
- A widely tested and proven solution abroad

Finally, the greatest advantage lies in the fact that this is a clearly **eco-friendly** packaging material, consisting of approximately 90% paperboard and only 10% plastic—making it recyclable according to EN13430 standards.

The production of Octabio trays takes place in Greece at our company's facilities, in a specially protected and isolated area.



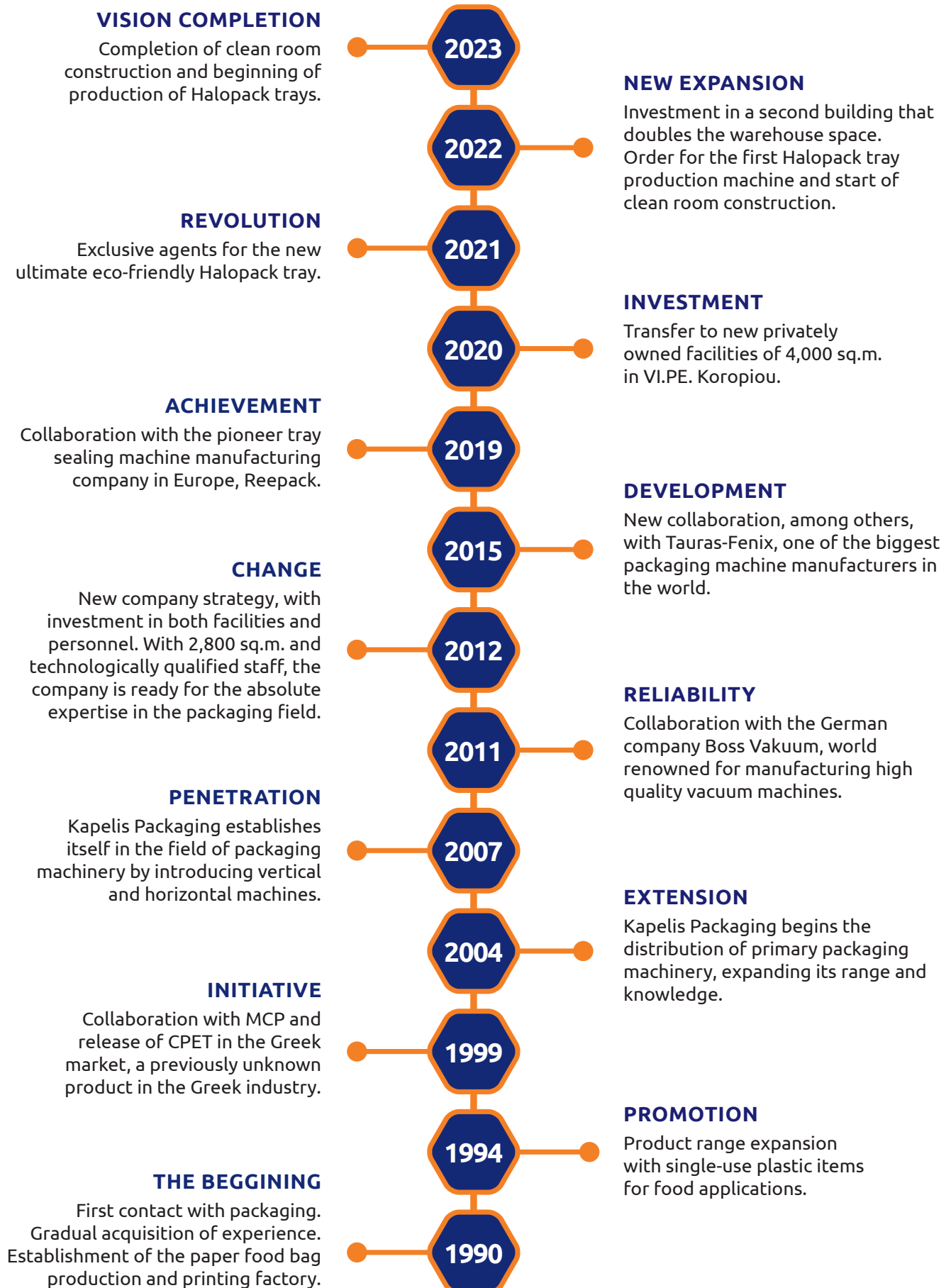
Why us?

- Representations of well-known international manufacturing companies, with the aim of reliability and quality.
- Trust from both the largest Greek companies and small producers/packers.
- Experienced staff, both scientific and technical, always willing to offer solutions and help customers both before and after sales
- Wide range of materials and machines.
- Deeply networked in the Greek market, with a long-standing presence of over 30 years, a wide clientele and a proven track record of providing quality, cost-effective value-added solutions.
- Specialized staff in the departments:
Sales, Project Development, Technical Support, Marketing, Procurement, Accounting, Warehouse, with knowledge and experience in:
Chemistry, Food Technology, Mechanical Engineering, Electronics, Automation, Logistics, International and Digital Marketing.
- In conclusion, we progress and evolve because we love packaging.

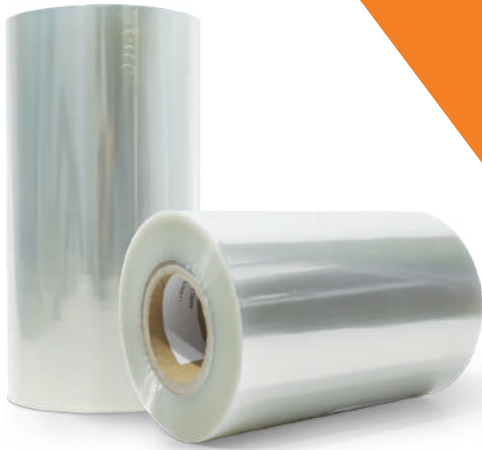
Our corporate culture is based on:

- respect, honesty and long-term trust
- team spirit and ensuring corporate cohesion
- flexible and participative targeting
- encouraging creative participation and innovation
- linking the provision of incentives (bonus, executive staff – promotion-distinguishment) to executives and staff with productivity, performance and goal achievement (with sophisticated performance measurement and evaluation systems) and continuous information, guidance and training for all developments and up-to-date trends in the packaging industry, in order to offer the best possible option/solution, depending on the type of product
- anthropocentric perception and corporate solidarity
- meticulous selection of new staff
- respect for the customer, the colleague and the environment

Long Experience



Packaging Materials



Film:
Tray sealing films, Simple/ Specialized,
Possibility to be Perforated.
Thermoforming, Flexible, Rigid



Halopack: the ultimate
cardboard tray for MAP



Film for Flat
Bottom Bag
Packaging

Film for Pillow Bag
Packaging (vertical)



Eco-Friendly Octagonal
Trays Octabio



CPET, APET, PP Trays



Vacuum Bags



Doypack Type Pouches



Film for Pillow Bag
Packaging (Flowpack)



Shrink Film

We also have:
Wide range of eco friendly/ recyclable materials



Packaging Machines



Tray Sealers



Thermoforming



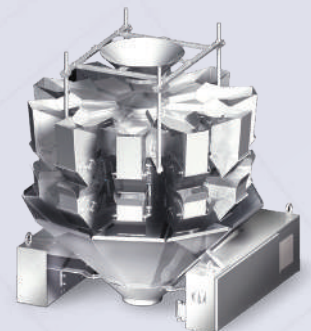
Vertical Pillow



Quality Control



Shrink



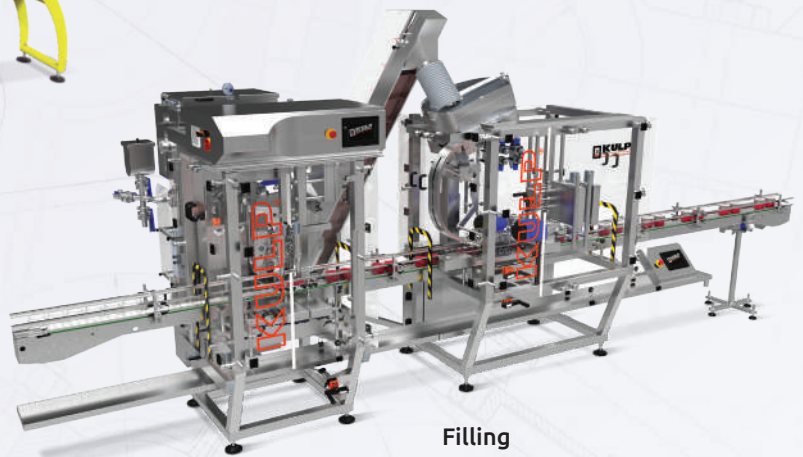
Dosing Systems



Shrink Vacuum Flowbag



Horizontal Pillow



Filling



Vacuum



Horizontal Pillow



Industrial Robots

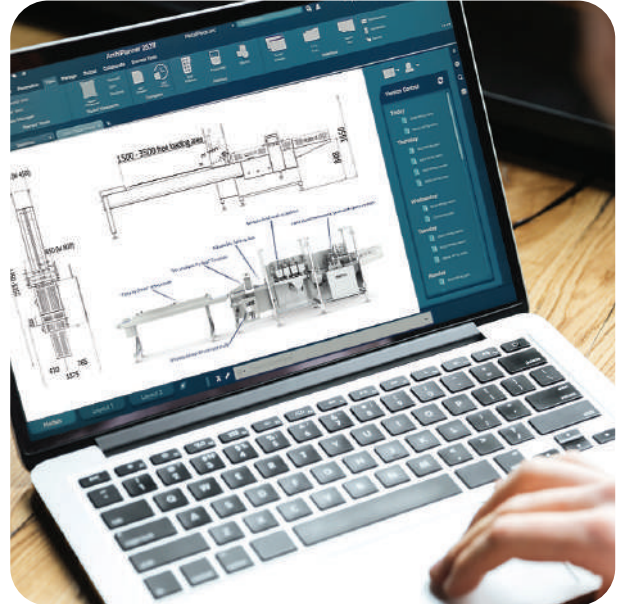


Packing

Kapelis Industrial - Study and Design of Industrial Applications

Profile

Kapelis Industrial is the specialized division of industrial packaging applications of Kapelis Packaging. Through long experience in the field of packaging solutions, combined with a high level of know-how and training, Kapelis Industrial is an ally of the industry in the search and implementation of effective proposals in the modern competitive market. Through a portfolio of partners with high quality machines and technology, Kapelis Industrial offers complete packaging proposals/turnkey solutions, fully adapted to the production requirements of each project.



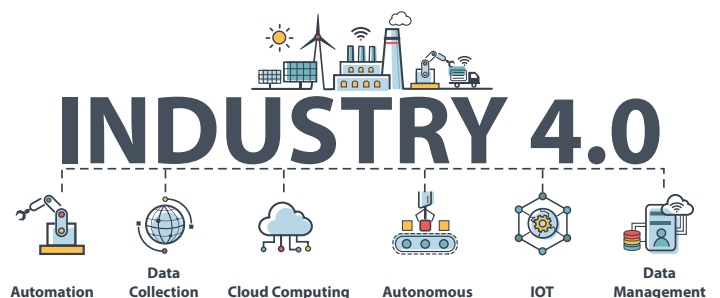
Sectors

With years of experience from completing dozens of projects, Kapelis Industrial is able to deliver complete food packaging solutions, with an emphasis on the ready meal and salad, meat, fish, dairy, cheese, agricultural products, dry foods, as well as in the bakery and confectionery industry. At the same time, we are able to provide equally high-quality packaging solutions for non-food as well.



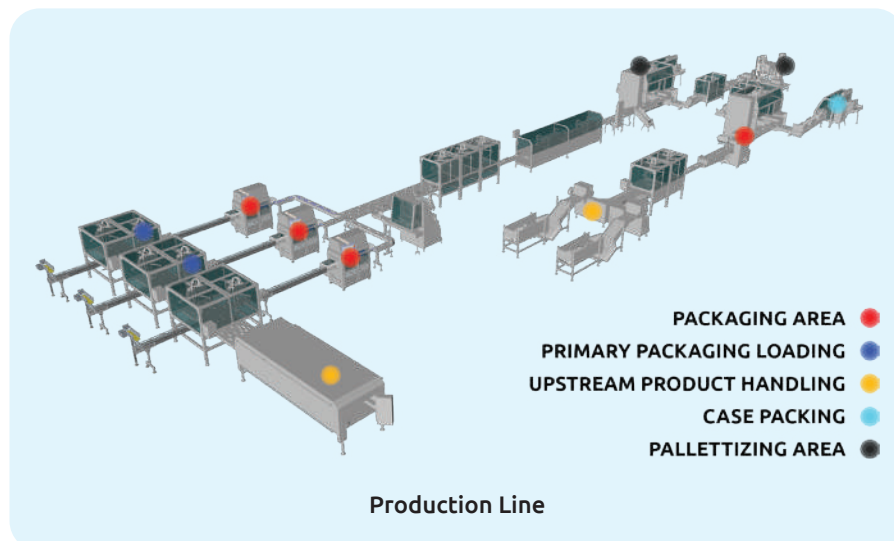
Services

In the context of the development and implementation of the project, the Kapelis Industrial team actively participates with suggestions and advice to the customer, in order to form the most effective integrated packaging solution.



Combining cutting edge modern technologies to the standards of smart factories and of the Industry 4.0 era, we offer the possibility of a holistic proposal and economic-technical study, in order to design and deliver a single project, from the recording of the needs to the delivery of the equipment. Together with the client, we evaluate the viability of the project, the ROI (Return of Investment) and the effect on the production process, in order to optimally predict the individual profits from its implementation.

With the aim of trouble-free operation of the production line, we offer preventive maintenance and troubleshooting seminars to the customer's staff, while with the comprehensive maintenance packages, damage prevention is implemented, drastically decreasing downtime in production.



Advantages

Taking advantage of our knowledge in heavy industry, we apply it to a wide range of packaging proposals of every level of productivity requirements, from a stand-alone machine to an integrated multi-level system - packaging line, and take care of the optimal, technically and economically, proposal for the prospective customer.

Our long-term experience in the applications of industrial equipment, combined with the deep knowledge of the required packaging materials, offers us the big picture of all the factors involved in the implementation of a project, as well as the possibility of a combined proposal of equipment and packaging material.

Our unceasing 3-decade presence at exhibitions, inside and outside Greece, allows us to always be aware of the latest developments in packaging technology, at a scientific level up to their industrial application, so that we are able to convey these innovations in any study and implementation of the packaging application.



Suppliers

Famous suppliers abroad

Kapelis Packaging offers branded packaging solutions from selected manufacturing companies abroad, both in specialized packaging materials and in mechanical equipment. Among suppliers of the company there are notable houses manufacturing specialized trays such as CPET, sophisticated films (closing, shrinking, thermoforming, extending the life of agricultural products, etc.), as well as reliable brands manufacturing a wide range of machinery.



Customers

Large customer base in the Greek market with a long and proven presence in the industry

Kapelis Packaging is today a well-established company with a well-known brand in the local market and a large base of satisfied customers, including many of the largest food producers-processors in Greece.

Indicative List of Clients





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